



Utility Management Consultants, Ltd.



Our Competitive Procurement Process – Our Core Competency

Seven - Utility Management Consultants, Ltd. represents the top Energy Companies in the country, which pass our rigorous Supplier Certification standards.

1. Review and Audit your invoices for mischarges. (one copy for each location)
2. Formalize a Procurement Strategy for each region. Certain regions can be leveraged together with the same Suppliers. **We will leverage and aggregate wherever possible.**
3. Prepare a formal Request For Quotation, including all pertinent information, for each region.
4. Send formal Request For Quotation to the top Energy Companies in your market.
5. Analyze and evaluate the bids.
6. Present timely Executive Summary and Savings Analysis of the bids, with an “apples to apples” comparison. With our recommendations, you make the decision on length of contract, product type, etc.
7. Negotiate an Energy Supply contract with the winning bidder, with the best terms and conditions available in the marketplace, on your behalf. (You must execute the contract.)
8. Present Client with Executable Supply contract.
9. Ensure contract is properly executed and implemented by Supplier.
10. **We manage your Energy, for each region, on an ongoing basis.** Once you become a client of Seven - Utility Management, we will contact you on a quarterly basis to review all of your accounts. Should an opportunity exist to renegotiate your rates, we will do so...proactively! As an added value, our Energy Consultants will handle any and all matters related to your utility company; billing issues, address changes, location drops/adds, etc.



info@sevenutility.com ♦ www.sevenutility.com

12300 Dundee Court ♦ Suite 215 ♦ Cypress, TX 77429
local (281) 213-9910 ♦ toll free (866) 85-SEVEN ♦ fax (281) 213-9801

Historically Underutilized
Business Certification
and Compliance Program

VII S E V E N

Utility Management Consultants, Ltd.



Seven - Utility Management Consultants Ltd. Mission Statement

To

provide invaluable service and consultation to our Clients through a combination of market awareness, industry/product knowledge and prompt and effective contract negotiations.

To

employ intelligent, happy consultants with impeccable moral character, faith in service, hard work ethic, utmost professionalism and a desire to improve themselves.

To

work with only the top Suppliers in the industry which share our vision of Honesty and Integrity, and treat them fairly.

To

utilize the highest standards of business ethics in ALL of our transactions and relationships.



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